



GENERAL INSURANCE COMPANY

How Echelon Brokers are Compensated

As an insurer, Echelon General Insurance Company contracts with independent insurance Brokers across Canada. Brokers are independent business people who maintain relationships with several insurance companies. They have the expertise to assess your insurance needs, provide advice and recommend coverage on your behalf. We take great care in ensuring that Echelon and our Brokers operate to the highest professional standards.

Commissions

Brokers are compensated in the form of a commission payment derived from a percentage of your insurance premium. Brokers are obligated to disclose their commission earnings on a client's policy, if so requested.

The following is a breakdown of the commissions paid by Echelon to contracted Brokers:

	Base Commission	Commission Paid if the Broker orders MVR and/or Autoplus Report
Private Passenger Automobile	12.5%	13.5%
Commercial Automobile	12.5%	13.5%

Contingent Profit Commission (CPC)

Echelon pays contingent profit commission to its brokers.

From time to time, Echelon may produce contests designed to improve efficiency of operation.

Broker Ownership and Business Loans

Echelon has no financial ownership in any brokerage nor does it provide loans to any brokers.

If you have any queries, please email us at marketing@eqi.ca or contact your insurance Broker.

