



GENERAL INSURANCE COMPANY

## How Co-operators Agents are Compensated with Respect to Echelon Business

As an insurer, Echelon General Insurance Company contracts with Co-operators Agents in various parts of Canada. They have the expertise to assess your insurance needs, provide advice and recommend coverage on your behalf. We take great care in ensuring that Echelon and the Co-operators Agents it deals with operate to the highest professional standards.

### Commissions

Agents are compensated in the form of a commission payment derived from a percentage of your insurance premium. Agents are obligated to disclose their commission earnings on a client's policy, if so requested.

The following is a breakdown of the commissions paid by Echelon to contracted Agents:

	Base Commission
Private Passenger Automobile	8.5%
Commercial Automobile	8.5%

### Contingent Profit Commission (CPC)

Echelon does not pay contingent profit to its agents.

From time to time, Echelon may produce contests designed to improve efficiency of operation.

### Agent Ownership and Business Loans

Echelon has no financial ownership in any agency nor does it provide loans to any agents.

If you have any queries, please email us at [marketing@egi.ca](mailto:marketing@egi.ca) or contact your insurance Agent.

